

**SOUTH AFRICAN CHAMBER OF COMMERCE**  
**MEMBERSHIP CATEGORIES 2018 / 2019**

Membership Category	Details	Benefits	£ before VAT	£ incl. VAT
Key Commercial Sponsor	Focus on supporting specific projects or investments	Platinum Plus Benefits	As Agreed	As Agreed
Platinum Member	Any organisation or person to gain recognition & Platinum benefits	Platinum Benefits	£4 900	£5 880
Corporate Member	Larger Corporates > 250 people	Gold Benefits	£1 900	£2 280
SME Member	Companies 11 to 250 people	Silver Benefits	£ 990	£ 1 188
Entrepreneur / NGO / Charity / NFP Member	Companies up to 10 people Charities & Not-for-Profit	Standard Benefits	£ 290	£ 348
Professional / Individual	Individual	Standard Benefits	£ 190	£ 228
Overseas / Retiree / Student / Under 35's	Individual	Limited Free Benefits	£ 95	£ 114

**Directors**

S. Constançon (Chairman), John Battersby, Chantele Carrington, Mike Miller, Peter Maila, Richard Swart  
Counswood House, Clappins Lane, North Dean, Buckinghamshire, UK, HP14 4NW9

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## STRATEGIC MEMBER

To Be Agreed

Strategic membership is a category set aside for a member who wants to support the Chamber in a very specific way. The fee is an agreed amount greater than Platinum Membership and can have a specific purpose or can be a normal contribution to income of the Chamber.

### **Platinum Plus Additional Benefits:**

**All benefits enjoyed by all other categories, plus:-**

- ✓ Project will be highlighted on the website and very specific marketing will be provided to the Strategic member to write up their input on the project. This will be complemented with a dedicated section on their business and their involvement in the project.
- ✓ Chair the Project Committee (if applicable) which leads on the project / investment – therefore a direct involvement in use of the member's funds.
- ✓ Role on the Advisory Board.
- ✓ Host Private Dinners for own and requested Members or high profile individuals sourced by the Chamber

Review the Table at the end of this document which summarises benefits available to the various membership categories

Register your interest to become a Member on the [Membership Portal of the website](#)

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Platinum membership is for large organisations and is also open to all other members who wish to be more involved and in return gain Platinum benefits.

**Key Benefits:**

**All benefits enjoyed by other categories, plus:-**

- ✓ Eligible for nomination to be elected to the Advisory Board
- ✓ 10 named contacts on the membership list – for private and general invitations and with whom members can make contact
- ✓ Invitations to private meetings with important business, political, arts, sports or charity, local or international individuals
- ✓ Ability to invite, as agreed per event, guests to private or round table meetings
- ✓ Choice to be a lead sponsor of the Annual Awards dinner, and other sponsored events, and gain related benefits
- ✓ Enhanced profile of the business to members
- ✓ Host special events with first option to create the lineup
- ✓ Develop, run and host a forum of direct relevance
- ✓ Invitations to attend paid events as a guest of the Chamber
- ✓ Discounted prices when purchase more than 3 tickets to paid events
- ✓ Constructive business meetings, locally and internationally
- ✓ Chamber profiling at events
- ✓ Proactively involved in the delivery of the Business Hub services, being a key contributor to the project for Chamber structured to readily access business opportunities

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Corporate membership of for entities that are larger in nature, 250, and greater, employees is used as a guideline.

**Key Benefits:**

**All benefits enjoyed by other categories, plus:-**

- ✓ Eligible for nomination to be elected to a Committee and therefore be an Executive Committee member
- ✓ 5 named contacts on the membership list – for private and general invitations and with whom members can make contact
- ✓ Invitations to private meetings with important business, political, arts, sports or charity, local or international individuals
- ✓ Ability to invite, as agreed per event, guests to private or round table meetings
- ✓ Choice to be a key sponsor of the Annual Awards dinner, and other sponsored events, and gain related benefits
- ✓ Profile of the business to members
- ✓ Host Chamber Connect events with first option to create the lineup
- ✓ Partake in policy / lobbying or advocacy
- ✓ Request the set up one on one meetings
- ✓ Alignment to the SACC brand
- ✓ Request introductions beyond the membership
- ✓ Provide services to the business hub
- ✓ Discounted ticket prices to certain events
- ✓ 5 tickets to roundtable events
- ✓ Alerting members to content of importance from website
- ✓ Chair a Committee and join the Executive Committee
- ✓ Sponsorship preferences
- ✓ Host Chamber Connect events
- ✓ Provide gold style loyalty offers
- ✓ Lead on policy or advocacy or a forum
- ✓ One on one introductions to be set up
- ✓ Profiling at events or on the website
- ✓ Offer services to the Business Hub

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SME membership of for entities that are smaller in nature, 250, and less, employees is used as a guideline.

**Key Benefits:**

**All benefits enjoyed by individual members, plus:-**

- ✓ Eligible for nomination to be elected to a Committee member
- ✓ 3 named contacts on the membership list – for private and general invitations and with whom members can make contact
- ✓ Invitations to private meetings with important business, political, arts, sports or charity, local or international individuals
- ✓ Ability to invite, as agreed per event, guests to private or round table meetings
- ✓ Choice to be a sponsor of the Annual Awards dinner, and other sponsored events, and gain related benefits
- ✓ Profile of the business to members
- ✓ Be involved in CPD events
- ✓ Partake in policy / lobbying or advocacy
- ✓ Request business introductions
- ✓ Alignment to the SACC brand
- ✓ Provide services to the Business Hub (Restrictions)
- ✓ Request specific introductions to members and International Chambers
- ✓ Place job adverts on the SACC website
- ✓ Host specific interest group events
- ✓ Provide loyalty offers
- ✓ Support for investment opportunities into South Africa and potentially Africa
- ✓ Access Business Hub Services

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ENTREPRENEUR, NGO, CHARITY, NFP MEMBER

£ 290 p.a.(£348 inc VAT)

PROFESSIONAL AND INDIVIDUAL MEMBER

£ 190 p.a..(£228 inc VAT)

These two membership categories are to cater for the following groups of members, the benefits being the same:

- entities that are charitable and not for profit in nature
- entrepreneurs with less than 11 employees
- professionals or individuals

### **Key Benefits:**

#### **All benefits enjoyed by individual members, plus:-**

- ✓ Eligible for involvement in a Committee project
- ✓ 1 named contact on the membership list – for private and general invitations and with whom members can make contact
- ✓ Partake in policy / lobbying or advocacy
- ✓ Request business introductions
- ✓ Access to the SACC Members website
- ✓ Attendance to all Chamber Connect events for free
- ✓ Invite to the Summer Drinks
- ✓ Networking at all events attended
- ✓ Online Forums
- ✓ Attend Webinars for free (in most cases)
- ✓ Platform to promote achievements and accolades
- ✓ Invitations to private functions – these can be paid or unpaid, SACC or Third Party
- ✓ Access to content on the Members Portal
- ✓ Access the services of the Business Hub
- ✓ Access loyalty programs
- ✓ Invitations to trade missions run by the Chamber or visiting trade mission functions

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Restricted benefits for this group are designed to cater for those that are less likely to use the full benefits of the Chamber due to reduced frequency of attendance.

Or

Are members of the Under 35's Youth Chamber.

Benefits only include the following:-

- ✓ Access to the members portal for events / Access to the Youth Portal
- ✓ Attendance to the Summer and Winter networking events for free
- ✓ Receive all Newsletters from the Chamber, therefore excluding thought leadership, event summaries, member content etc
- ✓ Attend the AGM for free, but do not have voting rights
- ✓ Recognition for photos taken and published
- ✓ Inclusion on the members listing on the website
- ✓ Nominal charge to attend events free to higher category members

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## BENEFITS MAP

Details	Platinum	Gold / Corporate	Silver / SME	Standard Benefits
Inclusions	Includes all benefits of Gold, Silver and Standard Memberships	Includes all benefits of Silver and Standard Memberships	Includes all benefits of Standard Memberships	
<b>Membership</b>				
Number of Specified Members	10 named contacts on the membership list – for private and general invitations and with whom members can make contact	5 named contacts on the membership list – for private and general invitations and with whom members can make contact	3 named contacts on the membership list – for private and general invitations and with whom members can make contact	1 named contact on the membership list – for private and general invitations and with whom members can make contact
Access to Member areas	10 named members have logins to members section of the SACC website	5 named members have logins to members section of the SACC website	3 named members have logins to members section of the SACC website	All paid up members have access to the members section of the SACC website
Access to Events for free	10 roundtable seats a year Single person attendance to any CPD events	5 roundtable seats a year Freedom Day Celebrations	3 roundtable seats a year Other Events – cultural, CPD, SME etc which may often be free or a nominal charge	Chamber Connect events – estimated 8 a year.  Annual Summer and Winter networking drinks evenings
Access to higher category events				Attend Events which are free or nominal to higher membership categories at retail prices
Volume Discounts		Discounted prices when purchase more than 2 tickets to paid events		
Attend meetings to network				Networking provided before the formal event begins. Networking after event is complete. Two dedicated networking evenings a year
Attend the AGM	Attend the AGM and have a vote	Attend the AGM and have a vote	Attend the AGM and have a vote	Attend the AGM and have a vote

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Details	Platinum	Gold / Corporate	Silver / SME	Standard Benefits
Inclusions	Includes all benefits of Gold, Silver and Standard Memberships	Includes all benefits of Silver and Standard Memberships	Includes all benefits of Standard Memberships	
Photographs				Take photos at events and be named as photographer if used in any media
Online profile		Companies can alert members to activities and achievements with links to external media and content	Members can place job adverts on the online forum	<p><i>Members can be part of the online forum –</i></p> <ul style="list-style-type: none"> <li>- <i>Post questions</i></li> <li>- <i>Post ideas</i></li> <li>- <i>Debate</i></li> </ul> <p>Members can respond to job adverts Members can advise of job interests</p>
Member achievements, links to press articles and publications			Companies can advise of their achievements, articles and publications - greater word count and links to external media	Members can advise of their achievements, articles and publications - selected word count and links to external media
<b>Invitations</b>				
Private Invitations (Maximum)	10 invitations per annum to private meetings with important business, political, arts, sports or charity, local or international individuals	5 invitations per annum to private meetings with important business, political, arts, sports or charity, local or international individuals	3 invitations per annum to private meetings with important business, political, arts, sports or charity, local or international individuals	1 invitation per annum to private meetings with important business, political, arts, sports or charity, local or international individuals
If hosting, Invite guests to meetings	Eligible to invite up to 10 non-member guests to private or round table meetings	Eligible to invite up to 5 non-member guests to private or round table meetings	Eligible to invite up to 3 non-member guests to private or round table meetings	
Event awareness and invitations	Invitations to attend gala style events as a guest of the Chamber	Exposure to gala style events being held, attendance at ticket prices		Exposure to various events, attendance at ticket prices
<b>Involvement in the Chamber Governance Structure</b>				
Advisory Board	Eligible for nomination to be elected to the Advisory Board			

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Details	Platinum	Gold / Corporate	Silver / SME	Standard Benefits
Inclusions	Includes all benefits of Gold, Silver and Standard Memberships	Includes all benefits of Silver and Standard Memberships	Includes all benefits of Standard Memberships	
Committee Chairman		Eligible to be voted as Chairman of a Committee and therefore become an Executive Committee Member	Eligible to be a Committee Member and can be a sub-committee lead	Eligible to be co-opted onto a Committee for a project or in support of process
Executive Committee	Eligible for a named member to become a member of the Exco without a Committee Chairmanship			
<b>Business Profiling</b>				
Lead sponsor opportunities	Choice to be a lead sponsor of the Annual Awards dinner, and any other sponsored events, and gain related benefits	Choice to be a key sponsor of the Annual Awards dinner, and any other sponsored events, and gain related benefits		
Profile of entity to members	Enhanced website profiling of the business to members which in addition will provide call to action links	Website profile for the business, including fuller description of the business and 2 downloadable documents	Snapshot profile for the business on the website, including one downloadable document.	Inclusion in the website members listing. Inclusion on the professionals listing if applicable
Host adhoc or CPD style events			Host adhoc events for a specific interest group	
Host Chamber Connect events		Host Chamber Connect events with first option to create the line-up		
Host special events	Host special events with first option to create the line-up			
Forums of varying interest	Develop, run and host a forum, working to promote the value add to a greater market			
CPD contributors, subject to applicability			In line with the nature of business and linkage to the CPD program, the ability to join with related	

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Inclusions	Includes all benefits of Gold, Silver and Standard Memberships	Includes all benefits of Silver and Standard Memberships	Includes all benefits of Standard Memberships	
			businesses to provide business packaged solutions to members, trade mission delegates and other businesses	
Offer membership benefits	Provide “platinum style” loyalty offers to members to encourage use of services and promote usage	Provide “gold style” loyalty offers to members to encourage use of services and promote usage	Provide loyalty offers to members to encourage use of services and promote usage	
White Papers, Content, Event Summaries, Opinion pieces			Content can be co-branded in the name of the member’s business.	All members can put forward content in various formats; which will be edited and published at the Chamber’s discretion. The author will be recognised if used in any way by the Chamber
Policy / Lobbying / Advocacy	Host and contribute to the panel, lending name of company with SACC to the specific policy, lobbying or advocacy activity	Lead a policy, lobbying or advocacy group	Become a member of a policy, lobbying or advocacy group	Receive and contribute to any policy, lobbying or advocacy work of the Chamber
Membership Rewards, reduced prices, access to products or programs etc			Ability to put forward membership rewards, categorised appropriately	Access to rewards as categorised by a member
<b>Business Hub and Business Development</b>				
Member support, Shared conversations, Packaged solutions	Members can request a solutions forum meeting be set up to discuss a specific topic	Members can request direct one to one meetings be arranged by the Chamber on their behalf	Members can request support, introductions and guidance.	
International introductions			Members can request support, introductions and guidance internationally	
Brand alignment	Request Chamber recognition of event and use of SACC brand.	Request Chamber recognition of event and use of SACC brand.	Request Chamber recognition of event and use of SACC brand	

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Details	Platinum	Gold / Corporate	Silver / SME	Standard Benefits
Inclusions	Includes all benefits of Gold, Silver and Standard Memberships	Includes all benefits of Silver and Standard Memberships	Includes all benefits of Standard Memberships	
	Attendance by at least three SACC individuals from Board, Advisory Board or Exco. Chamber to take a short speaking slot.	Attendance by at least one SACC Director of the Board	Attendance by at least one SACC Director of the Board	
Chamber Alignment		Set up meetings with other Chambers and SACC members for mutual benefit	Direct introductions to other Chambers for specific purposes	Introduction to other Chambers' events. Where possible, discounted membership or attendance rates
International Trade	Propose trade mission activities and potentially lead these with the relevant parties	Access to the Trade Missions as a delegate, as appropriate to the Trade Mission	Provide support services to the Trade Missions to underpin deals being completed	Be invited to trade mission meetings coming to UK or in SA if in the country
Investment into SA and Africa			Offer support services to investment programs in SA and Africa	Introductions to investment opportunities in SA and Africa
Source introductions to doing business in SA, links to sister Chamber – British Chamber in SA		Foster direct business introduction to British Chamber, getting involved in making business happen, earning up to 25% of the commercial returns received by SACC	Source business leads for SACC to hand to British Chamber and earning up to 10% from any commercial returns received by SACC	Provide introductions for the Chamber to pass on to British Chamber
Loyalty Offering			Place a loyalty offering onto the webs for an event, product or service	
Place your Business Offering onto the Business Hub		Place your services on offer on the Business Hub for proactive engagement of services to other members		
Benefit from Loyalty or Business Hub Services		Engage as a customer of the Business Hub receiving Business Hub services	Benefit from Loyalty offering made available to businesses	Benefit from certain Loyalty offerings available to individuals

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## Terms and Conditions

### **Regulations**

The Chamber operates within Data Protection law, as it is currently, and as it develops in the future.

### **Process**

Your application will be reviewed by the Membership Committee and we will contact you regarding the appropriate membership tier and fee for you or your organisation.

We aim to process your application within two weeks, depending on the time of year and Membership Committee meetings.